

About Patrick Schwerdtfeger (the Developer)

Patrick Schwerdtfeger is a Mortgage Banker located in Northern California (DRE #01424896) and originates purchase and refinance mortgage loans through Windsor Capital Mortgage Corporation (DRE Broker #01050210), the third largest (2006) mortgage brokerage in the country. He created the popular 'Beyond the Rate' podcast series that educates listeners about today's complicated mortgage industry. The series has been downloaded more than 13,000 times in 27 different countries.

Patrick Schwerdtfeger was born in Vancouver, Canada, and received his Bachelor of Commerce with a major in Finance from Carleton University in Ottawa. He began his career in commercial banking with the Bank of Montreal and became licensed as a Financial Advisor (Canada) in 1994. Patrick moved to California in 1998 where he obtained his notary commission and real estate license.

Patrick is an award-winning public speaker and holds regular seminars and workshops on Stock Marketing Investing, Real Estate Finance and Innovative Business Marketing. He's best known for his mortgage-related workshops and has authored two handbooks in the industry: "Strategies for Seller Financing" and "Loans & Lenders; a Guide for Buyers & Borrowers". He has also been a repeat guest on "The Real Estate Connection" radio program on 960 AM "The Quake" (Bay Area).